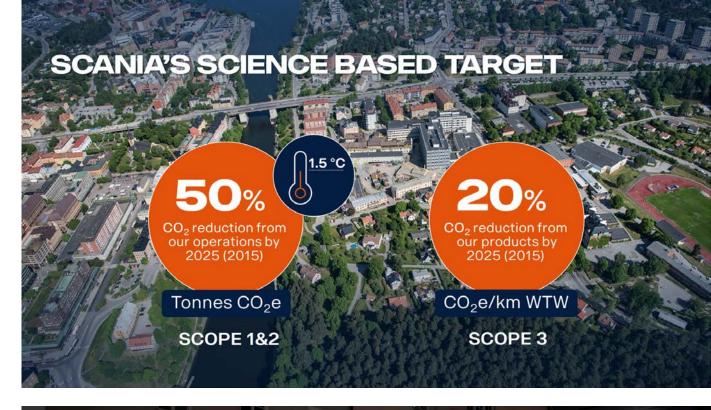


## Main challenges

- Science based target
  - Sustainable production
  - Operation of sold products
- Sustainable transport solutions
  - Eco-system partnerships
  - Infrastructure
  - Policy
  - User acceptance
  - Business models







- BEV trucks launched
  - Investment in NorthVolt
  - Own Battery assembly
  - Partnership with EVBox for charging solutions
- Testing E-highways in Sweden and Germany
- Testing FC-vehicles in Norway and Sweden















## Research questions on Hydrogen

- Green hydrogen and fuel cell technology may be one of the key solutions to reach Scania's Science Based Targets
- Understand the customers needs and the possibilities for Scania
  - How will supply of green H2 develop? What are the drivers?
  - Assuming centralized production, distribution seems to be inefficient
  - Where and when will tank stations be available?
  - What type of storage? (350/500/700 bar or liquid?)
- Partnerships thru the value chain as preferred method





