Leading the Hydrogen Revolution -Insights from the Canadian Hydrogen Association

Swedish Hydrogen Conference – Stockholm

December 11, 2024 Ivette Vera-Perez President and CEO



Canadian
Hydrogen
Association

Association Canadienne de L'hydrogène

About the Canadian Hydrogen Association The Voice of Canada's Hydrogen Sector



Championing Canadian Hydrogen

- National industry-research association
- Established in 2009
- 200+ members
- Provincial affiliates in BC, Alberta, and Ontario
- Partnered with Atlantic Hydrogen
 Alliance and Hydrogène Quebec

The Voice of the Sector

- Advocacy
- Government relations
- Communications
- Networking





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We are the

Columbia's

Hydrogen

Voice of

British



CANADIAN PRESENCE

- The CHA was the official association partner for the Canadian Hydrogen Convention in 2024.
- We host Canada pavilions
 across the world at the largest
 hydrogen shows such as World
 Hydrogen Summit, H2MEET, FC
 Expo, Hyvolution, etc.
- The CHA is part of the planning committee for the Canadian Hydrogen Convention in 2025
- Canada is the country partner for Hannover Messe 2025 where CHA will be representing



HYDROGEN







Our Members









National Research Council Canada

Conseil national de recherches Canada

















































Sponsoring

























































UNILIA



































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GPJOULE









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Start-up



AURORA HYDROGEN



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CICE



Brooks Newell Region





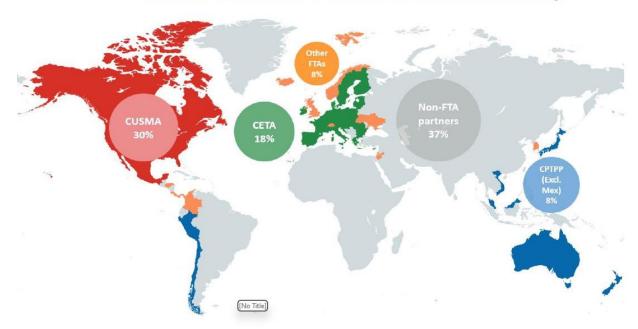
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Share of Global GDP of Canada's FTA Partners in 2023

Why Canada?

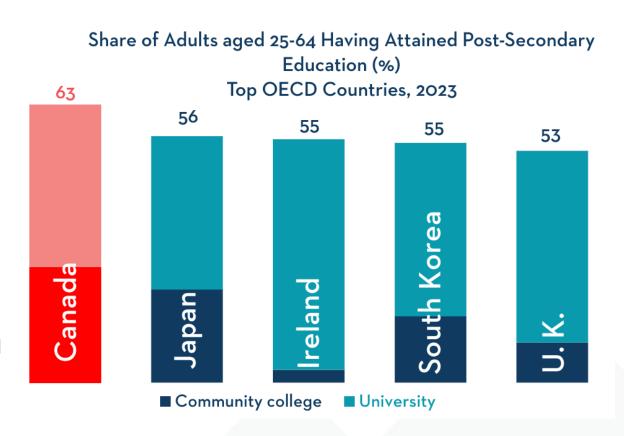
Strong Fundamentals



A first-rate business environment



- A gateway to North American and the world: 15 free trade agreements covering 51 countries (e.g. CUSMA, CPTPP and CETA)
- Easy access to markets: Most direct routes to and from Asia and Europe
- Highly educated and competitive workforce: Canada has the most educated talent pool in the OECD: 63% of its population aged 25 to 64 has completed tertiary level education
- Environment conducive to leading-edge innovation: Canada ranks 2nd in the G7 in research and development (R&D) spending in post-secondary research as a share of GDP
- Abundant and reliable clean energy: 82% of total electricity is on average non emitting, with provinces such as Newfoundland & Labrador, Quebec, Ontario, Manitoba and BC being predominantly non emitting
- Supportive incentives for clean energy



Source: Office of the Chief Economist, Global Affairs Canada

The Canadian H2 value proposition



Leading energy exporter

Top-10 H2 producer at 3 tons per year

100+ years of expertise in electrolyzer technology & products

40+ years of expertise in hydrogen fuel cell technologies

Hydrogen production expertise (electrolysis, biomass gasification, pyrolysis, reforming)

CAD \$500MM sector revenues

Diverse industrial ecosystem spanning the entire value chain

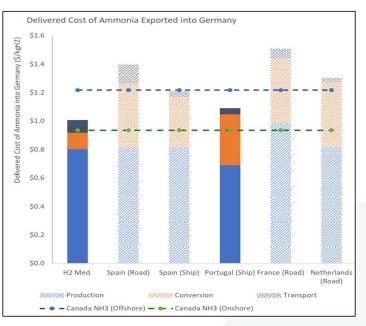
4,000+ highly skilled professionals

Every province in Canada has strong competitive advantages

As one of the world's largest and most advanced green hydrogen projects, Bear Head is developing an industrial scale green hydrogen and ammonia production, storage, and loading facility located on the Strait of Canso. Backed by a leading midstream company, the project will allow Nova Scotia to export its abundant wind energy resources.





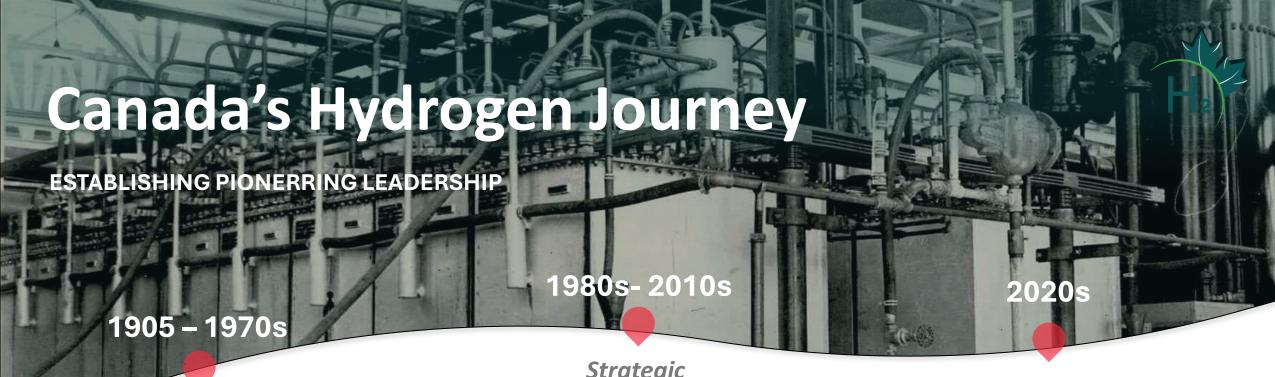


www.canadah2.ca

Source: National Resources Canada

Hydrogen Landscape in Canada Today

Competing in a world that has embraced hydrogen



Beginnings

1905 – A.T. Stuart presented the opportunity for electrolysis of water in Niagara Falls.

1913 - **1948** - "Stuart Cell" and The Electrolyser Corporation.

1973 – The oil crisis led to renewed interest in hydrogen. Investments in hydrogen research to reduce dependence on imported oil.

Strategic Developments

1983 – Ballard Power Systems is founded.

1987 – Hydrogen National Mission for Canada is published.

2016 – Hydrogenics partnered with Alstom to develop hydrogen-powered trains.

Accelerating towards a hydrogen economy

2020 – Canada's "Hydrogen Strategy for Canada" is released.

2022-2024 — Numerous projects were announced, including the development of hydrogen hubs in AB, SK and ON, and increased. investments in electrolyzers and FC.

Hydrogen Strategy for Canada – Progress report



May 2024 – The Progress Report confirms that hydrogen continues to have a role in meeting global energy needs in the context of energy security, energy transition and the broader climate imperative

Canada's priorities for next reporting period (2024-2026):



De-risk high-impact production projects of low-carbon hydrogen



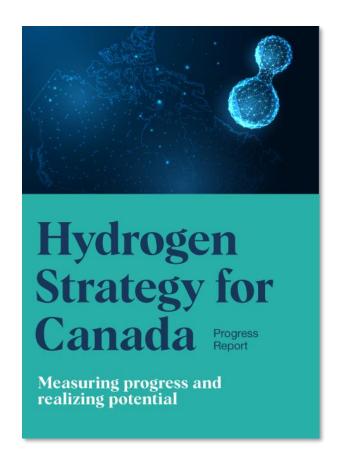
Achieve scalable hubs and strategic corridors, targeting end-uses with greatest potential



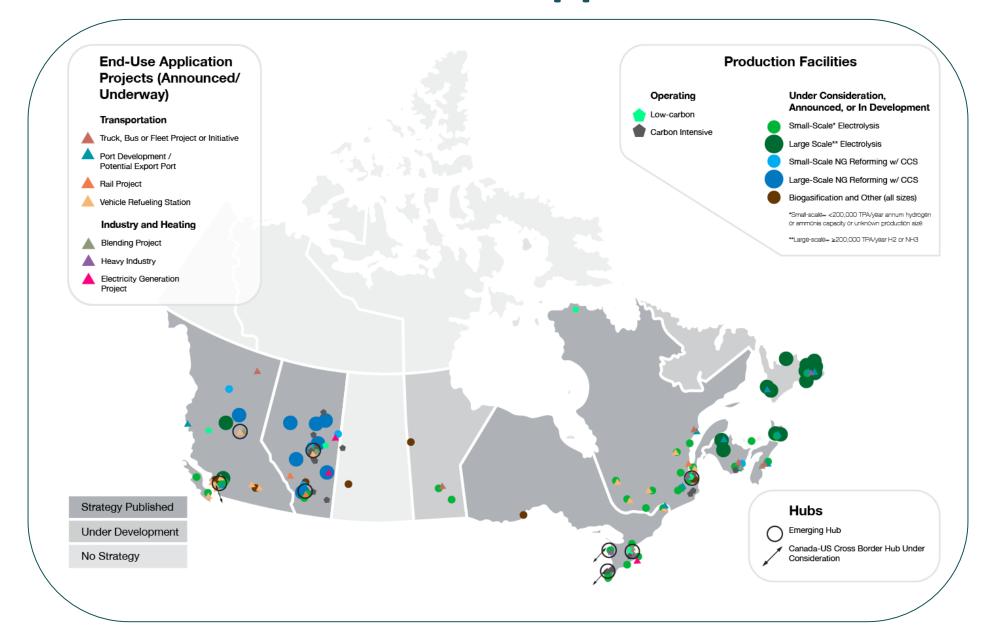
Continue development of codes and standards



Increase awareness and improve market data



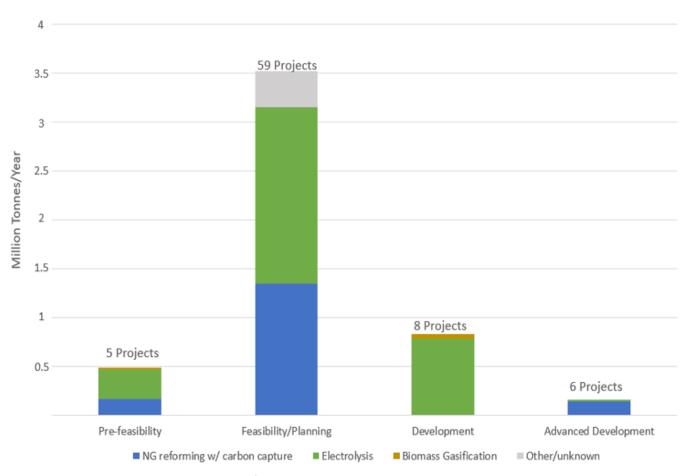
All Provinces Can Offer FDI Opportunities



Canadian Projects in 2024



- 12 low-carbon hydrogen production facilities in operation.
 - ☐ 5 electrolytic & 7 natural gas + CCS
 - The Air Liquide 20 MW electrolyser in Bécancour, QC, began operating in 2021
- 80 production projects have been announced since 2020.
 - 5 million tonnes of annual low carbon hydrogen production capacity
 - \$100+ billion in potential investment.



Source: Hydrogen Strategy for Canada Progress Report, National Resources Canada

Canadian Government Support



Regulatory measures

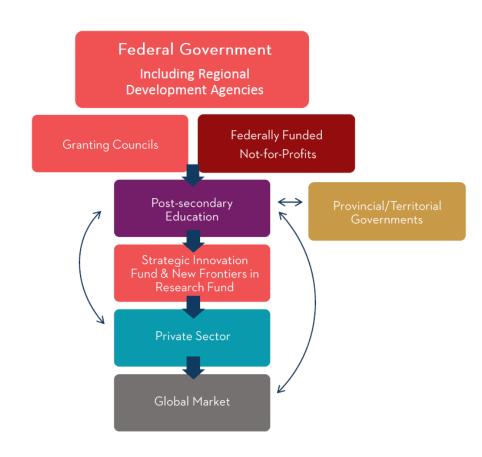
- Clean Fuel Regulations (CFR)
- Carbon Pollution Pricing
- Methane Regulation

Funding programs

 Clean Fuels Fund (CFF), Strategic Innovation Fund – Net Zero-Accelerator (SIF-NZA), Canada Growth Fund (CGF), Canada Infrastructure Bank (CIB), Zero Emission Vehicle Infrastructure Program (ZEVIP)

Investment Tax Credits

- Clean Hydrogen Investment Tax Credit (CH ITC)
- Clean Electricity Investment Tax Credit
- Clean Technology Investment Tax Credit
- Clean Technology Manufacturing Investment Tax Credit
- The Investment Tax Credit for Carbon Capture, Utilization and Storage (CCUS ITC)



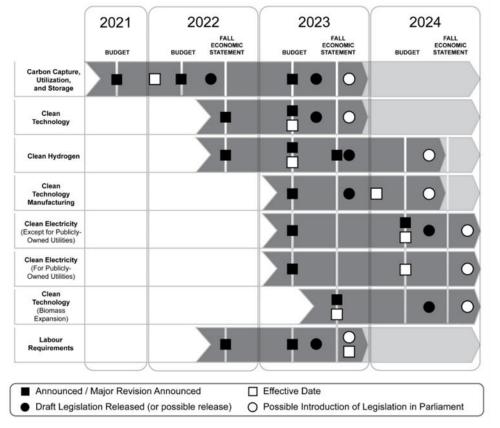
Source: Office of the Chief Economist, Global Affairs Canada

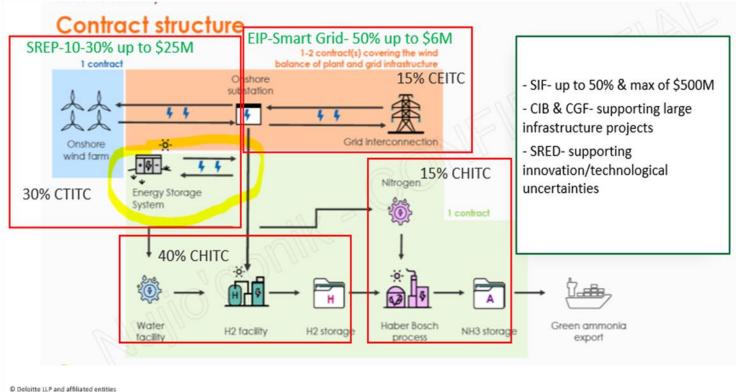
Canadian Investment Tax Credits



Figure 3.3

Delivery and Implementation Timeline for Investment Tax Credits





Canadian Hydrogen Sector Profile 2024

Informing CHA's Priorities



Canadian
Hydrogen Sector
Profile 2024

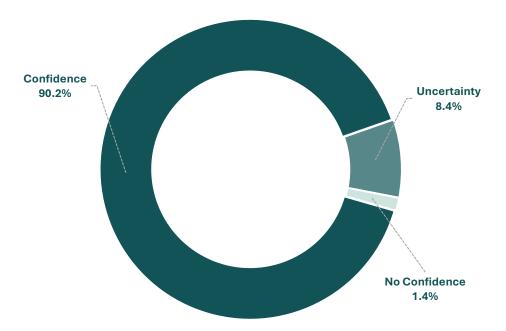
Key to Canada's Net-Zero Ambitions



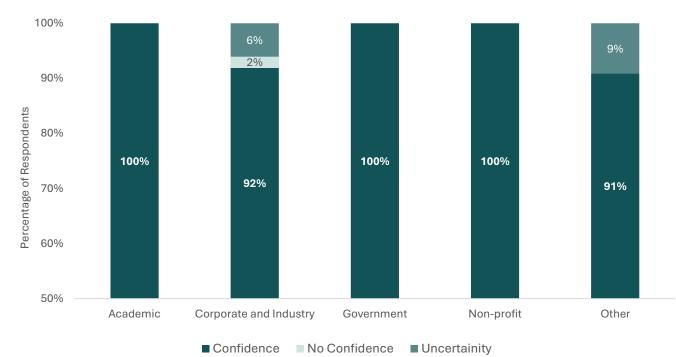


of respondents reported that hydrogen has the potential to play a significant role in **Canada's** roadmap to a net-zero future.

Confidence Vs. Uncertainty in Hydrogen's Role for Net-Zero Future



Reported Confidence Level in Hydrogen for Canada's Net-Zero Ambitions by Respondent Group



Sector Outlook 2024 takeaways



Key insights	Details
Belief in Hydrogen's Role	90.2% of respondents see hydrogen as key to Canada's decarbonization.
Regional Concentration	Western Canada is a hub for production and jobs; inclusive national growth needed.
Barriers	High infrastructure costs; low public awareness on safety and benefits.
Opportunities	Incentives for investment; awareness campaigns to promote hydrogen.
Investment & Growth Potential	Infrastructure, policies, and funding critical for progress.
Policy & Workforce Development	Need for training programs, scholarships, and skilled labor development.
Call to Action	Leverage strengths, address barriers, and collaborate for global leadership.



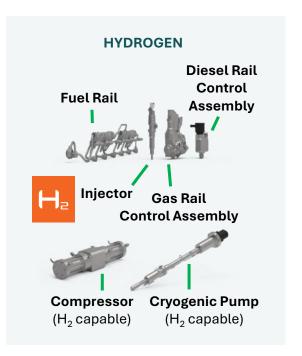
Examples of FDI Activities Between Sweden and Canada

Cespira – A Volvo-Westport partnership



- Born from a joint venture between Volvo Group and Westport Fuel Systems
- Independent company committed to accelerating the development and global accessibility of HPDI fuel system technologies for long-haul truck and off-road applications.







391 PATENTS



+6000 TRUCKS ON THE ROAD



~200 EMPLOYEES



PRESENT ON 3 CONTINENTS

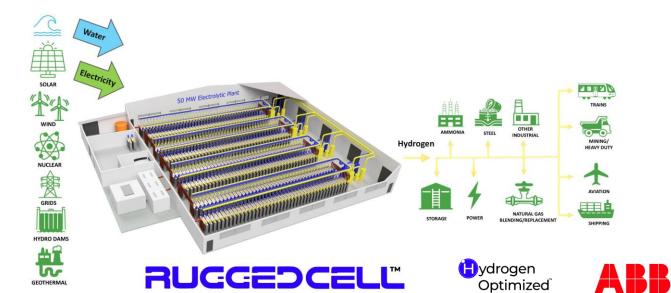


Hydrogen Optimized – ABB partnership



In 2022, ABB concluded a strategic investment in Hydrogen Optimized holding company. The partnership encompasses:

- Integration of ABB world leading rectifiers with RuggedCellTM electrolyzer systems
- Incorporation ABB automation, digitization, and energy optimization products into the offering
- Build-out of RuggedCellTM manufacturing with ABB automation robots



High Power Electrolyzer





Optimized[®]

cellcentric – A Daimler Truck and Volvo Group company



- cellcentric is a 50:50 joint venture between Daimler
 Truck AG & Volvo Group
- cellcentric develops and supplies fuel cell systems among others to Volvo (Sweden) for use in Volvo heavy-duty fuel cell trucks and for testing purposes as part of the joint venture
- The location in Burnaby (Canada) is cellcentric's advanced development hub with approx. 30 years of expertise & experience as well as a significant contributor to the H2 valley in the Burnaby area



Volvo Fuel Cell Truck during test drives around the Arctic Circle





Upcoming Events in 2025

Meet the CHA at these 2025 events



- Jan. 28-30 PARIS Hyvolution
- Feb. 19-21 TOKYO H2&FC EXPO
- Feb. 26-27 SEATTLE Green Hydrogen Summit West Coast
- March 31-April 4 HANNOVER Hannover Messe
- April 22-25 EDMONTON Canadian Hydrogen Convention
- May 20-22 ROTTERDAM World Hydrogen Summit
- June 3-5 VANCOUVER Hy-fcell Canada
- June 10-12 CALGARY Global Energy Show
- June 25-26 HOUSTON Hydrogen Technology Expo NA
- Oct. 21-23 HAMBURG Hydrogen Technology Expo Europe
- Oct. 29-31 SEOUL H2 MEET





Thank you

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